



## CORPORATION NEWS

### CCEDC Announces New Economic Development Specialist Ray Fryan



Clarion, PA – Clarion County Economic Development Corporation proudly announces the addition of Ray Fryan as Economic Development Specialist beginning June 15, 2009. His duties are to call on existing wealth generating companies in Clarion County. The purpose of these calls is to meet with the chief decision maker at each company to identify their short-term and long-term needs, to develop a plan to help meet these needs, and to follow through with the company until the needs are met. CCEDC's goal is to meet with over 120 companies in Clarion County and over 10 companies in Forest County on an annual basis. This function is in line with the county's strategic plan, *Forward Clarion County*.

"We are very excited that Ray is joining our staff," said Brad Ehrhart, Executive Director of CCEDC. "He was selected from a very competitive field of over 70 candidates."

Ray recently completed a Masters of Business Administration at Anderson University, which is located in Anderson, Indiana. Ray also graduated from Grove City College in May 2008 with a Bachelor of Science degree in marketing management. In addition to his academics, Ray has worked as a marketing intern for an international non-profit, pool manager for a county club in Massillon, Ohio, and a media intern for a church in Wexford, Pennsylvania.

Mr. Fryan said, "I look forward to helping Clarion County businesses meet their growing economic needs." He can be reached at (814) 226-9045 or by e-mail at [ray@callclarionpa.com](mailto:ray@callclarionpa.com).

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## FEATURED RESOURCE PARTNER



### [The Pennsylvania Technical Assistance Program \(Penn TAP\)](#)

During the past year PennTAP's leadership role in promoting sustainable business practices and assisting client businesses to reduce energy consumption, prevent pollution, and increase job opportunities has expanded and evolved. In a statewide strategic effort PennTAP convened a first-of-its-kind energy industry conversation in Harrisburg this past May to focus on energy efficiency (E2) and pollution prevention (P2) initiatives in all the different energy sectors (i.e., agricultural, commercial, industrial, institutional, and residential).

More than fifty representatives and decision makers from around the state participated to generate momentum on the energy efficiency front and map a future plan of coordinated action.

At the local implementation level, PennTAP's Energy Team of technical specialists has expanded its capacity to:

- Provide energy efficiency audits for identifying consumption and cost savings for clients
- Assist with available grant application processes to secure cost-sharing funds for implementation
- Deliver informational training sessions, seminars, and workshops
- Track reductions in energy consumption and pollution by quantitative metrics
- Create and retain associated employment opportunities for multiple sectors of the economy

As we prepare for a future emphasis on energy efficiency and conservation, PennTAP will build on the momentum created in 2008 to establish a structured E2 industry partnership in Pennsylvania. The partnership will help companies/ organizations become more competitive through money-saving smart energy investments, deployment of renewable energy technologies, and job growth in green workforce development. PennTAP will remain engaged in other industry needs, such as pollution prevention (P2).

PennTAP's technical capability to deliver a range of energy efficiency and conservation activities— combined with federal economic stimulus funding and Act 129 of 2008, which mandates energy reductions by Pennsylvania utilities—should make 2009 an exciting and energized year.

The ultimate outcome of these efforts will be the creation and retention of sustainable jobs across the Commonwealth, positioning Pennsylvania as a national leader in the goals of the nation.

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## **The Pennsylvania Technical Assistance Program (Penn TAP) FEATURED SUCCESS STORIES**

**Castle Co-Packers** *County: Westmoreland Employees: 30 Industry: Food processing*

*The need:* Castle Co-Packers, which brews teas and prepares other products from powder mixes and bottles them on-site, needed an objective, external, on-site assessment by professionals who would evaluate operations and suggest ways of preventing pollution and increasing energy efficiency.

*PennTAP connection:* The Westmoreland County Economic Development Corporation referred Castle Co-Packers to PennTAP.

*The project:* A pollution-prevention, energy-efficiency (P2E2) site assessment was conducted for Castle Co-Packers by a senior PennTAP technical specialist based at the Penn State Greater Allegheny campus, and P2E2 specialists from the Electrotechnology Applications Center (ETAC). Recommendations were made regarding improvements and repairs to several high-energy-use items, including compressed air system leak repairs, boiler and steam system repairs and improvements, installation of energy-efficient lighting, closed-loop cooling water recirculation, and utility tax exemption analysis and application.

*The outcome:* Castle Co-Packers reduced its electric power consumption by 90,000 kilowatt hours per year, with a corresponding indirect reduction in power plant air emissions of more than 100,000 pounds per year. Additional environmental benefits included water consumption reduction of almost 72,000,000 gallons per year. Direct operational savings exceed \$500,000 per year. Other economic benefits, including those from the utility tax exemption claim, exceed an additional \$80,000.

**Bless Precision Tool, Inc.** *County: Bucks Employees: 20 Industry: Environmental health and safety*

*The need:* Bless Precision Tool got assistance from PennTAP in the aftermath of a 2006 federal safety inspection. So last year, when the company—a manufacturer of jigs, dies, and fixtures, in addition to doing precision prototype machining—needed to ensure 100 percent compliance with OSHA noise regulations and hearing protection, its officials again turned to PennTAP.

*PennTAP connection:* Bless was initially referred to PennTAP by a small private consulting firm.

*The project:* PennTAP assisted Bless with meeting federal OSHA standards for hearing protection by conducting a series of noise measurements throughout the facility. A dosimeter collected noise level data over a period of days, and eight-hour time-weighted averages were summarized for each critical work station. Along with the measurements, planning and training materials were provided to help the company comply with the standards as well as making the employees safe.

*The outcome:* Employee safety improved in regard to hearing protection, time was saved, and costs were avoided. Economic benefits totaled \$13,645 as a result of the hearing protection case (\$140,700 from the 2006 case).

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## FEATURED CLARION COUNTY AVAILABLE SITE Clarion Warehouses, Amsler Avenue, Paint Township

- Three warehouse buildings 33,600 square feet, 50,900 square feet and 61,100 square feet, are located off of Pennsylvania Route 66 just under 4 miles north from Exit 60 of Interstate Route 80 and a half-mile south from US Route 322.
- The buildings are located on 10 acres of land that can be used for staging trucks.
- The buildings have electric (Penelec), gas (National Fuel), public water, and public sewer.
- The 33,600 square foot building has 23 foot ceilings, 4 overhead dock height 9' X 9'4", 3 overhead doors on grade 10' X 14", and a connecting passage to warehouse #2.
- The 50,309 square foot building (Clarion Warehouse #2) has ceiling heights of 23 feet at center and 20 feet at the eaves, 4 loading docks height 9' x 9' 4", 3 drive-in door on grade 10' x 14', and has a dry sprinkler system.
- The 61,100 square foot building (Clarion Warehouse #3) has ceiling heights of 23 feet at center and 20 feet at the eaves, 8 loading docks height 9' x 9'4", 2 drive-in doors on grade 10' x 14', heated 2-bay garage, office 10' x 20', and has a dry sprinkler system.
- The site also features a separate 1,200 square feet of executive office space and a two-stall heated truck garage.
- The warehouse complex is located nearby the [Clarion County Airport](#) and the [Clarion County Career Center](#).
- Buildings are available. Owner is willing to lease both buildings together, separately, or sub-divide each building. The lease rate is \$3.50/square foot triple net with flexible terms. Owner is also willing to sell.
- For more information, please contact
  - John Watson, [Fourth River Development](#), at 412.231.4444 or [watson@frd.us.com](mailto:watson@frd.us.com)
  - Stu Chaban, [Fourth River Development](#), at 412.231.4444 or [chaban@frd.us.com](mailto:chaban@frd.us.com)



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### **Newsletter Links!**

Center for eBusiness and Advanced IT

<http://www.ebizitpa.org> (Click on Program Events)

Clarion Area Chamber of Business and Industry

<http://www.clarionpa.com/events/index.php>

The Clarion Career Link Center

<http://www.clarioncareerlink.org>

CUP Continuing Education Events/Classes

<http://www.clarion.edu/ce>

CUP SBDC Events/Classes/Workshops

[www.clarion.edu/SBDC/Classes.asp](http://www.clarion.edu/SBDC/Classes.asp)

Keystone Community Education Council

<http://www.keystoneceec.org/newsletter.htm>

Redbank Valley Chamber of Commerce

<http://newbethlehemarea.com/events>

The Northwest Pennsylvania Industrial Resource Center, Inc.

<http://www.nwirc.org>

Northwest Pennsylvania Regional Planning and Development Commission

<http://www.nwcommission.org/northwest.html>

Northwest Pennsylvania Workforce Development

<http://www.nwpawib.org>

PA Department of Community and Economic Development

Newsletter: <http://www.newpa.com/default.aspx?id=266>

Penn State Cooperative Extension & Outreach

<http://www.extension.psu.edu>

PennTAP-Pennsylvania Technical Assistance Program

<http://www.penntap.psu.edu>

Penn State University DuBois - Continuing Education

<http://www.ds.psu.edu/ce>